

### Tray Set up

- Gallon size baggie
- Face case/styro
- 1 sponge tip app
- Ink pen
- Profile card/Sales Ticket
- Beauty Book
- 2 real wet/warm wash clothes in heating bag
- Headband
- Gift Certificates available
- All general packing>

### Packing Demo Roll-Up

- Pocket #1  
Cleanser/Moisturizer  
Both Formulas  
(foundations separate)
- Pocket #2  
Microderm Set &  
Day/Night Set & Satin Lips
- Pocket #3  
Satin Hands Set & Firming  
Eye Cream
- Pocket #4  
All foundation demos

### General Packing

- Prepared trays
- Demo Roll-Up
- Foundation Demos/shade selector
- Color Look Cards (for viewing)
- Paperwork file
  - 30 Transforming Lives Marketing
  - 30 Advisory Panel Questionnaire
  - 30 Create a Roll-Up Sheet
  - 30 Darci Referral Sheet
  - 30 Hostess Sheets
  - 10 Recruiting Packets
- Marketing Goodies
- Datebook
- Money Bag/Calculator/Pen  
Sales tickets/\$20 in change

### Support Items

- Marketing Goodies  
(ideas: pcp gifts divided up/mk candles/bath salts/travel sized)
- Bath Salts Recipe  
4 lb. Epsom salts / 2 oz. Glycerin  
2 oz. MK scented body wash **OR**  
MK fragrance. (optional: food coloring)  
Mix ingredients, spoon into small glass jar **OR** small jewelry bag.  
Attach marketing number
- Recruiting Packet  
Information found on my unitnet Website. Please place in professional folder and have marketing CDs available!

### Attire

- Black Suit/hose/black pumps
- Pressed shirt
- Nails polished
- Full face of makeup
- Organized
- On time
- Great attitude!

### Arrival

- 11:30 for set up
- Ready by 11:45
- **MUST** coach guests to arrive by noon.
- Doors will be closed by 12:10 at the latest.
- Finish by 1:00 at the latest.